



Allina Health:
**Improving Efficiency,
Accuracy of Bill-Only
Implant and Consignment
Order Processing**

Minneapolis-based Allina Health is a not-for-profit, 2,400+ bed health system that operates primarily in Minnesota and Wisconsin. The system encompasses 12 hospitals, along with multiple clinics, retail pharmacies and specialty care services.

Results



≈ \$95M bill-only
implant and consignment
spend processed, even
with fewer staff



10% greater
contract compliance



11.2% more spend
under management

Overview

Allina Health partnered with GHX on bill-only and consignment order automation for greater process efficiency, order accuracy and contract compliance.

Challenge

Following a 10% supply chain workforce reduction, Allina Health was challenged with processing \$93-\$95M worth of bill-only and consignment spend across the organization using outdated, time-consuming and labor-intensive processes. Manual pricing validation increased exceptions and delayed supplier payments.

Solution

Allina Health leveraged **GHX Marketplace Bill Only**, a virtual e-commerce solution, to help automate, audit and authorize bill-only and consignment orders throughout the entire procurement lifecycle. To further optimize order processing, Allina Health then implemented the GHX Marketplace mobile edition application, through which suppliers can scan item GTIN barcodes when building carts.

Results

With GHX, Allina Health has indicated that it is processing up to \$95M in bill-only and consignment spend with reduced staff, achieving 10% greater contract compliance and capturing 11.2% more spend under management. More touchless transactions with fewer exceptions expedite the case-to-payment cycle.

“Allina Health and our suppliers have gained accuracy and transparency through GHX Marketplace Bill Only. The shared goals of eliminating waste in our processes and driving efficiency to support timely payments are major value-adds.”

Joshua Grulke, Systems Director, Supply Chain Operations, Allina Health

» Schedule a demo [to learn more.](#)

